



DB Business Development

We Are Your
Sales
Representative
for ASEAN
markets

Who We Are – Sales Representative



We are your sales representative for ASEAN markets and since 2012 we are mainly based in Thailand and we focus in creating “bridgehead” with ASEAN markets.

We are connecting you with your potential partner or buyer or supplier and we BOOST your business.

Who We Are - organization



Our organization in-loco allows you to have a detailed overview of the market and helps us to understand the local needs and habits.

Therefore we have the chance to get directly in touch with your counterpart either buyer or partner of supplier.

Who We Are – opportunity in ASEAN



The business opportunity in ASEAN markets are huge but not everyone is prepared to catch and exploit them.

Distance and cultural factors are acting as a “brake”, moreover the high costs that you have to face (such as business trips and hotel rooms and transfers etc..) are also another issue.

Who We Are – direct in the markets



Consequently... here we are! With us, your sales representative for ASEAN markets, you will fill the gap, making your business easier.

We work directly in the markets as extension of your sales network simply because we ARE in the markets. We “merry” your philosophy, your vision and your mission.

Why US

The Proximity to the Market is our Value Added

- More than 8 years experience in ASEAN markets
- We have direct contact with your potential Customers
- We work as direct extension of your sales team
- We “merry” your philosophy, your vision and your mission
- Flexible organization and several services able to give you a “tailormade” service





OUR SERVICES

Sales Representative service

We are working as extension of your sales network and are committed to facilitate and promote your access to the ASEAN markets.

So, together with can arrange a strategy for Asian markets, for example we:

- collect info from the market
- list out potential Clients/partners
- evaluate your product/service according to local needs
- contact potential Clients/partners and arrange meetings
- finalize the sale/deal



OUR SERVICES

Trading Company

We also act as Trading Company in specific markets and business conditions.

- according to your product/service we can directly be your buyer.
- we can be your “window in the market” so that you can forget dealing with Customers, we manage all.



OUR SERVICES

Consulting

Consulting is also our day-by-day activity. We provide advices in order for you to understand the market and formulate the strategy.

We can collect valuable and sensitive information from the market to improve your business.

The information is, sometime, the key to close the deal or not to.



OUR SERVICES

Trade & Exhibition

We can help you to manage the organization of your exhibitions.

With a closer presence to the market we can make the process of evaluating and choosing the best exhibition for you.

In many cases the exhibition nowadays is still the best way to see what is happening in the market, to check the players, to check the market trend and meet your Client/Partner face-to-face.



OUR SERVICES

Digital Marketing

We are connected with our partners and we can assist you with your digital marketing strategy with local website, SEO, social media etc..

Then, we can evaluate together with you the best "path" to follow in order to check and understand what best fits your needs.



OUR SERVICES

Off-Shore Company formation

We can help you to set-up your local branch and/or off-shore company and we manage to make it simple.

We give 2 options:

- Hong Kong
- Thailand



OUR SERVICES

Logistic Services

We can help you to arrange your shipment to ASEAN, among SEA Countries and we help you to arrange storage services for your products.


Our Current markets

We are currently doing business in several Countries in ASEAN

- Thailand
- Hong Kong
- Cambodia
- Myanmar
- The Philippines
- Malaysia
- Singapore

Our promo videoclip





**THANK YOU
and get in
touch with us
NOW!**

**DB Business
Development Ltd.**

Suite C, Level 7, World Trust Tower,
50 Stanley Street, Central,
Hong Kong
Tel: +852 2813 7600

Email: info@dbbusinessdevelopment.com

Website: dbbusinessdevelopment.com